



Sandy D. Elsass
President & Co-Founder
HealthShare Works

Sandy D. Elsass serves as the President and co-Founder of HealthShare Works (www.healthshare.works) a non-insurance alternative to often highly expensive and limited medical plans.

He brings a wealth of experience as an insurance executive focused on risk transfer or the retention of risk within the health care industry. He is a recognized leader and builder of alternative risk transfer companies with a track record of growth and profitability.

Sandy built five Risk Retention Groups providing general and professional liability insurance for long-term care facilities, doctors and nurse practitioners.

He also served as the Senior Vice President at Marsh Berry & Company, a national mergers, acquisitions and consulting company providing services to insurance agents and brokers.

A graduate of Ohio University, Sandy served as Chair of the National Risk Retention Association. This year the Association awarded him their first ever Lifetime Achievement Award.